

## Value Builder Solutions

Change Management Strategies Meet Business Value Creation



**ROBIN L. BROWER, CBI, CEPA**

**Partner**

**Value Builder Solutions**

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### BACKGROUND

Robin Brower leads the Ohio Region of Commercial Real Estate and Business Brokerage for Coldwell Banker Schmidt Family of Companies, a full-service brokerage within a Regional, National, and Worldwide network. Robin has been working in the real estate, construction, consulting, and insurance world for all her career.

She served as Vice President then President of a family-owned multi-divisional construction company in the Chagrin Valley specializing in General Contracting, Mill Shop Operations, Estate Management and Excavation, while leading the architectural design team.

After leaving the construction company she formed a major lines insurance agency working with small to mid-size companies in the greater Cleveland area, until working with Bass Ohio Real Estate Inc. and then CB Commercial, SFOC. During her tenure, she obtained a CBI credential as a business transactional specialist and CEPA credential as a business consultant for valuation acceleration and alignment of personal/business financial goals. Recently she was advanced to lead the Ohio Division of CRE & Business Brokerage at Coldwell Banker Schmidt Realty, SFOC.

### PRIMARY SPECIALTY

Commercial Real Estate & Business Brokerage acquisitions, lease obligations, asset reposition and dispositions across the industrial, Medical, Retail, Multi-family, and Hospitality sectors.

### DESIGNATIONS & ASSOCIATIONS

CEPA – Exit Institute  
CBI – International Business Brokers Association  
Major Lines Insurance License – Ohio|  
Realtor

ACAR  
Board Chair of Zoning Appeal – Trumbull Township  
Zoning Commission Board Member – Trumbull Township  
Ohio Townships Association Member  
American Bar Association